





Organised by:





27-29 The Largest & Longest-Running International Beauty Trade Shows in Vietnam

Hall A, Saigon Exhibition & Convention Center (SECC), Ho Chi Minh City | 9AM - 5PM



VietBeauty & Cosmobeauté Vietnam 2023

The main gateway to approach, enter and expand your distributionship not only in Vietnam, but also regional Beauty Markets.

With the warm response from the first collaboration of Vietbeauty & Cosmobeauté Vietnam 2022, Informa Markets presents the second collaboration of Vietbeauty 2023 (6th edition) and Cosmobeauté Vietnam 2023 (14th edition) - bringing beauty professionals and industry players closer through the joint beauty trade shows.

Date : 27 - 29 July 2023

Venue: Saigon Exhibition and

Convention Center (SECC), Ho Chi Minh City, Vietnam.

Time: 9AM - 5PM



WHY VIETBEAUTY x COSMOBEAUTÉ VIETNAM 2023?



Approach and Enter Vietnam markets by exhibiting and launching new products & services at this event.



Keep maintaining and increasing your brand awareness, business presentation, and

prestige to local and international B2B Buyers, which is not only at the exhibition but also in the **Beauty E-Markets Community**.

Enhance and expand your trading opportunities and distribution network with potential partners from many provinces in Vietnam and all over the world.

Approach B2B Buyers

through Matchmaking B2B Buyer Programme. . Distributors, importers, salons, retailers,

e-commerce businesses, and potential investors will have a preview in advance of the exhibitor profile and schedule appointments. Update knowledge, market information, and beauty industry trends by participating

in special events such as Beauty Talks – Education Seminars, Live Demonstration -Product Highlights, and Livestream Sessions with Leading Industry Experts.







Vietbeauty and Cosmobeauté Vietnam 2023 expects to attract:



300 exhibitors from 25 countries with +800 beauty brands



8,000 unique **B2B local and global visitors**



Show Facts & Figures

Exhibitor Profile

300 Expected Exhibitors

from 25 Countries and Regions

- Skin care/ Personal care
- Make-Up and tool accessories
- Professional Care Product, Equipment & Solution for Beauty Salons
- Beauty Health Supplements/ Food & Beverages
- Medical Aesthetic Product & Equipment Product
- Natural and Organic Products
- Perfumery, Cosmetics & Personal Hygiene
- Packaging & Processing Equipment
- Nailcare & Haircare products/Equipment
- Development/R&D and Formular
- Manufacturer, Contract Manufacturing & Private Label (OEM / ODM)
- Raw Materials
- Salon Furnishing Spa & Wellness Facilities

Visitor Profile

Expected +8,000 Unique B2B Visitors

From All Over The World

- Distributors and Exclusive Distributors & Importers Cosmetic/Skincare/Personal care/Make up
- Beauty Salons, Spa, Beauty Academies and Aesthetic Clinics
- Distributors Beauty equipment for spa/clinic
- Wholesalers/ Cosmetic shops/Online Shops
- Manufacturers & OEM/ODM
- Hair Salons
- Nail Salons
- Bridal Studios
- Beauty Salon & Spa Owners
- Department Stores
- Fitness Centers / Clubs
- SupermarketsPharmacies
- Hotels
- Others

Event Key Highlights

Our events and activities are meticulously curated to pique the interest of participating beauty industry players.











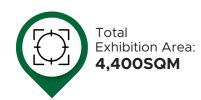






Overview of Vietbeauty x Cosmobeaute Vietnam 2022

Date & Venue: 24-26 August 2022 at SECC, Vietnam | Time: 9:00-17:00















Looking for new brands and products to import and distribute

Looking for new OEM/ODM, packaging or other suppliers

Looking for new technologies and solutions

Search for products with small orders

Collect market & trend information and connect system

Consider participating in the exhibition in 2023

Others

5.33%



B2B Buyers & Visitors **Satisfaction**

86%

Satisfied With Visiting Experience at VietBeauty & Cosmobeauté Vietnam 2022

88%

Continue To Visit VietBeauty & Cosmobeauté Vietnam in 2023 89%

Recommend the Show to a Friend or Colleague 88%

Satisfied With the Workshop programme at the Exhibition





Meet Potential Partners/ Buyers

80.07%



Expand/build Relationships with New Partners 78.98%

Gain Many Customers to Visit the Booth

77.48%



Launch New Products/services & Do Brand-building 76.09%



Collect Market Information from Seminars at Exhibitions/customers 41.50%







Quotes from Exhibitors

This is the 4th time PPL companies have participated in the exhibition. The event gathered a lot of companies and brands from many countries in the beauty industry which made me very impressed. Our company has invested very carefully this year and will continue to accompany the programme next year.

Trần Thi Hướng Nghiệp

Business manager Công ty TNHH Thương mai Dịch vụ và Phát triển PPL - Việt Nam



Our second time we've participated as we got a good outcome from the previous year. This year, we came to introduce our beauty products from New Zealand, and we also wanted to introduce the inner beauty products from New Zealand to Vietnam. Thank you for the Organising Team and hope that we will have a good outcome from the exhibition.

Tien Nguyen Marketing & Sale

Alpha Laboratories | New Zealand



We think that the trade show is really good and effective for those who are in search for new partners within the Asian region, particularly in

Vietnam. We are experiencing a lot of interest and

Alina Bulanava

International Manager DRC Group (R.O.C.S.)



Today we are attending so many activities and it's really amazing. So many clients from all over the world, and we can find many Asian clients who were interested in our product. We are totally pleased with the result of this exhibition.

Đoàn Thị Hạnh

General Director Pro Labo Vietnam (on behalf of Pro Labo Holdings Co., Ltd. Japan)



We came here to find opportunities in Vietnam for this time. Actually, we have a variety of cosmetics because I believe there is a big market in this country. We hope everyone loves it and we can seek more opportunities in this country.

Totaro Kalafchi

SINAC Inc | Japan



This is my first time visiting Vietnam and this is the first exhibition we joined abroad. This exhibition was much bigger than what I expected. The visitors came from various countries so I was nervous but they are very kind so I can enjoy the exhibition. We will participate in next year's exhibition.

WooJin Park Manager

Nature Botanics Co.,LTD | Korea



This is our first time exhibiting in Vietnam, and we actually really like it! We hope for the best here as this is a very important market for us. Thank you!

Klaudia Twardosz Export Specialist Công ty Paese Cosmetics



Visitor Testimonial





I came here to see all the potential products in this event, as we have to find the right product for Vietnamese market.

This event is very good actually. It has good products, especially Korean products which seem very good for Vietnamese market. For my company and my position, it very interesting to be here. Also, the organisation is very good, I have nothing to complain.

Adrien Ecombat

International Purchasing Manager Buy2Sell Company







Thanks to the management at Informa Markets for another successful VietBeauty & Cosmobeauté Vietnam show in HCMC. It's great to be back after a couple of years online only due to the pandemic. We certainly found a good number of new brands and partners to represent in Vietnam & Mvanmar. Brand owners and manufacturers were willing to spend quality time with our team which made all the difference.

Ian Macdonald

MEDICARE







innovation in cosmetics market here. I participate in this trade show every year, and each year there's something new in the market. That's so fantastic. I love it. and I will visit again next year!



INFORMA MARKETS

BEAUTY NETWORK • • •

MUMBAI • INDIA

6 - 8 Oct 2022

TOKYO • JAPA

Diet &Beauty

26 - 28 Sept 2022

ORLANDO • USA

premiere

ORLANDO

3 - 5 Jun 2023

BIRMINGHAM • USA

premiere

BIRMINGHAM

23 - 24 Oct 2022

▶ Organiser informamarkets

premiere

COLUMBUS

2 - 3 Oct 2022

MIAMI • USA

Oct 2023

COSMOPROF CBE

BANGKOK • THAILAND

15 - 17 Sept 2022











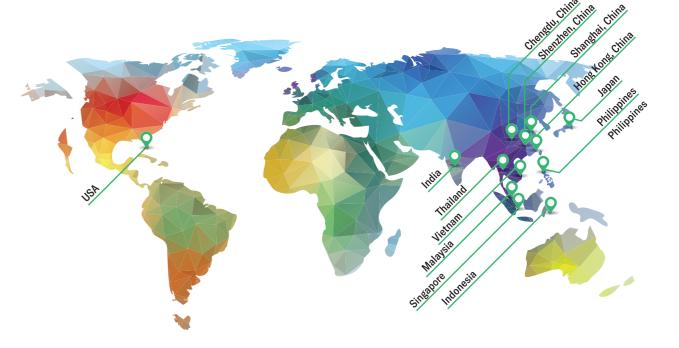


16 - 18 Nov 2022





Baiwen informamarkets









Booth Packages

OPTION 1: Raw Space



OPTION 2: Shell Scheme



- · White polyester laminated panels for board (Height 2.5m)
- Fascia board with company name & booth number
- Needle punch carpet
- Fluorescent tube light (40w) x 2
- Information counter x 1
- Folding chair x 2
- Power point (5amp/220volt, single phase) x 1
- Waster paper basket x 1

CONTACT US NOW

to Secure Your Prime Location!



Informa Markets on Beauty segment has an extensive network powered by B2B events across 12 renowned cities in Asia - Hong Kong, Bangkok, Chengdu, Ho Chi Minh City, Jakarta, Kuala Lumpur, Manila, Mumbai, Shanghai, Shenzhen, Tokyo and Singapore; the world's fastest growing markets. By further expanding its strength, the Beauty Portfolio now includes a new B2B event in Miami serving the East coast and USA, South America and Caribbean Islands regions.

Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in markets including Healthcare & Pharmaceuticals, Infrastructure, Construction & Real Estate, Fashion & Apparel, Hospitality, Food & Beverage, and Health & Nutrition, among others.

We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's leading exhibitions organiser, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year.

For any enquiries, please contact:

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